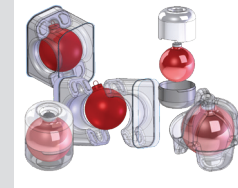


A Quick Lesson in Packaging the Prent Holiday Ornament

Below is a snapshot of last year's holiday packaging production.



A selected Designer/Engineer submits design concepts to Joe Pregont, Prent President & CEO, and he selects one design for the annual holiday package.



The Product Development teams issue photo-realistic renderings of the package and then create vacuum formed prototypes.



The next phase includes tool design, engineering, and fabrication before moving onto manufacturing, where production-quality thermoformed parts are produced.



All packaging then goes through a thorough quality inspection and is sealed inside of the clean room before being moved to the offline area.



Offline employees insert the bulb into the packaging, attach the custom-designed ornament tag, and insert a Prent business card in each package.



Final assembly and packaging preparation ensure the bulb will ship without incident.



The assembled product is packed into cartons and shipped to Prent and GOEX customers around the world.

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www.prent.com

Holiday Ornament Packaging Project in Its 44th Year

When Prent's founder Jack Pregont came up with the idea in 1975 to showcase Prent's thermoforming capabilities by packaging a 3.5" glass ornament and mailing it to his customers at Christmas, he never could have predicted its extreme popularity would help the tradition last 44 years.

Prent's unique ornament packaging is carefully planned, rigorously tested, and skillfully executed before arriving at the doorstep of its customers, families, and friends in November every year. Prent's Sales and Product Development teams work with Design and Tooling teams beginning every January to discuss what new technologies and materials to feature. The Design teams begin conceptualizing and production tooling commences shortly after Joe Pregont, Prent President and CEO, gives his approval.

"Our design goal for the holiday package has always been not only to protect a fragile glass ornament in an aesthetic manner during shipping," says Joe Pregont, "but also to showcase Prent's latest technology, new materials and thermoforming capabilities."

Prent does little traditional marketing, so this project provides a unique, tangible way to showcase our latest capabilities, according to Chris Bladl, Prent VP of Product Development. "This year's ornament packaging also highlights our global capabilities. Prent Malaysia and Prent China worked on design concepts, prototypes, tool engineering, and fabrication at their facilities. *(continued on other side)*

Did you know...Prent won the top award at the Society of Plastics Engineers (SPE) European Parts Competition for its 2007 Holiday Ornament Package?

Zero Landfill Philosophy

Striving to minimize the environmental impact of its products, GOEX has a sustainability strategy in place that includes a continued focus on a Zero Landfill operating philosophy:

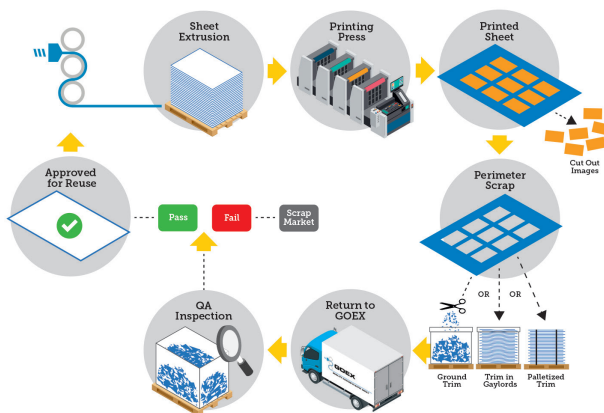
- Nearly 100% of the plastic resins in the facility are converted into finished goods, recycled back into saleable finished goods or sold to other plastic processors for reuse.
- Scrap GOEX buys back from customers is reused in its recycled content product lines.
- GOEX offers recycled options in its HIPS, PETG, PP, and PVC products.
- Paper, wood, and other natural or man-made materials are reused or recycled onsite.
- All materials that cannot be reused are separated and sold to recycling companies rather than transported to a landfill.

GOEX is also proactive in:

- Energy conservation,
- Protecting natural resources,
- Waste reduction, and
- Developing products that help customers meet their environmental objectives.

GOEX is working to build a more circular economy by using its plastics resources more efficiently, capturing and repurposing more materials, and advancing recycling and recovery. GOEX offers quality recycled content, compostable and bio-based products, and emphasizes resins that are RoHS-compliant. Talk to the innovative team members at GOEX and find how they can zero in and help the world to educate, reuse and recycle.

For more information, please visit GOEX.com.



REUSE REDUCE RECYCLE

Prent Continues to Make Recycling A Priority

Prent is committed to energy-efficient operations, including conserving natural resources, recycling, and reducing solid waste. Below are some of the ways we continue to make this our priority:

Energy Efficient Operations

- We design, build and operate thermoforming equipment, which optimizes efficiencies wherever possible. Not only are Prent thermoformers cleaner and quieter, but they have dramatically reduced set-up time and electrical usage.
- We use T-5 hairpin fluorescent fixtures, motion sensor lighting, and flat-screen computer monitors to save on electricity.

Natural Resource Conservation

- We conserve ground water by using a closed loop chiller system to cool production tooling.
- We recycle heat from air compressors and thermoformers back into our facilities during cold weather, thus saving natural gas.
- We have no unfavorable emissions affecting air quality and are often tested by accredited services.

Recycling

- We separate and sell to local recycling companies all steel, stainless, aluminum, corrugate, newspapers, and office paper.
- 99.99% of plastic entering all our facilities leaves as either finished goods or recycled plastic sold back to suppliers or processors.
- 97% of all paper, wood and miscellaneous manufacturing outputs are reused or recycled.
- We use returnable containers to improve freight efficiencies by eliminating wood skids and related corrugate packing materials.

Hazardous Waste Reduction

- We don't produce any hazardous waste and do not use hazardous solvents in our production processes.
- All our packaging and packaging processes are RoHS compliant and contain no lead, mercury, cadmium, hexavalent chromium, polybrominated biphenyls, or polybrominated diphenyl ethers.
- Our CNC equipment uses only water-based disposable coolants.
- We responsibly dispose of waste products such as light bulbs, batteries, light ballasts, computer equipment, and more through accredited waste/recycling disposal services.

For details about our recycling initiatives, please visit prent.com.

PRENT

Profiles

Q&A WITH PRENT SALES RETIREE MARTY RICHARDSON 8/6/86-12/31/19

Before your sales job at Prent, what was the most unusual job you've ever had? I sold the shower massage for Teledyne Waterpik when it was first introduced to the market.

What drew you to Prent and how has it changed in your tenure? It was a small family company that had good values and quality. The Pregonts treated you like family. It is a

company that has really grown ... and they still treat you like family.

What were your roles at Prent over the years? I started in 1986 as an outside sales rep. covering Utah, Colorado and California developing new medical accounts and introducing them to Prent.

How did Prent help your career development? Prent showed me that you can have friends and be treated like family as well as be in a good business environment.

What was most challenging? Working through extreme growth from a small company to a mid-sized company.

What advice do you have for prospective Prent candidates? Work hard and smart to generate new business and maintain accounts. Treat everyone fairly both inside and outside Prent.

What are your plans for retirement? Work with my church and be a positive influence on kids and people who are less fortunate.



Prent Troop '67 Raises \$2,000 for Alzheimer's Research

Prent Janesville participated in the 2019 Alzheimer's Association "Walk to End Alzheimer's" on September 28 at Beloit Riverside Park. The Prent team had 33 donors/participants and raised over \$2,000. A total of 64 teams with 393 participants raised \$52,461 for the care, support and research for Alzheimer's—the most common cause of dementia. Troop '67 also hosted employees and guests at a June 22 Beloit Snappers Baseball game.



Prent Malaysia Hosts Blood Drive

On June 12, the Prent Club Committee organized a Prent Malaysia Corporate Social Responsibility (CSR) program that involved a blood donation drive. Prent Malaysia temporarily converted its on-site training room to a blood donation center. Both local and Nepalese employees signed up to take part in the event.



Prent China Offers ISO 14001:2015 Training

Prent China organized ISO 14001:2015 standard and internal auditor training with a target goal of ISO 14001:2015 certification in March 2020. This certification will aid Prent China in pollution prevention, innovative waste reduction, increased environmental awareness, and meet the ever-changing customer requirements for new business.



Prent Puerto Rico Employee's Daughter Awarded Grant

Arielys Sepúlveda López, daughter of Prent Puerto Rico Employee Arnaldo Sepúlveda, is a 2019 Southwestern Industrial Association (SWIA) Student Grant recipient. Arielys is a biology major with a 3.99 GPA and was the leading scorer among dozens of student nominees from all over Puerto Rico. She will hold the grant benefit all during her bachelors program.



Prent Arizona Raises Money for Cancer Research

Flagstaff employees participated in the American Cancer Society's (ACS) annual event Climb to Conquer Cancer. Each year, Prent Flagstaff participates in this fund raiser and walks the seven miles up to the San Francisco Peaks. This year, Prent donated over \$3,000 to ACS with 45 employees participating in the event.

PRENT

Progress

Pictured at left: Dr. Charles Bomar (middle) and Professor David Ding (right) present a Certificate of Appreciation to Prent China's K.H. Kuan (left) to recognize the partnership with UW-Stout; Pictured at right: Kuan gives Bomar and Ding a tour of Prent China.



University of Wisconsin-Stout Faculty Visit Prent China

In June, UW-Stout's Dr. Charles Bomar, Dean of College of Science, Technology, Engineering, Mathematics and Management, and David Ding, Program Director Professor, visited Prent China to explore continued collaboration and partnership opportunities. Bomar and Ding met with Prent China General Manager K.H. Kuan to discuss offering UW-Stout students firsthand industry experience, including internships with Prent facilities in the U.S. and China. Bomar and Ding also toured the Prent China plant to view the latest technology in tool making, thermoforming production, and various QA measurement capabilities. Prent China has hosted UW-Stout and UW-Platteville students in the past to offer them insight into Prent's global system of identical equipment and processes, and looks forward to continuing the collaboration with these American universities in the future.

Prent Ornament Project

(continued from cover)



Our latest holiday ornament package design will arrive at your door just before Thanksgiving!

Prent Janesville coordinated approvals and will do the manufacturing," Bladl said.

Since all of Prent's facilities are equipped with matched thermoformers, we can ensure identical, high-quality products like this are produced and delivered all over the world. The holiday ornament project is yet another way that Prent continues to push the limits of thermoforming to new levels.

Prent receives regular feedback that its customers look forward to the package every season, according to Bladl. "We've had customers move away or take a new job and they will call us to ensure they stay on our ornament mailing list."



Keep an eye on your email inbox for a virtual preview in the beginning of November!

Prent Costa Rica Manages Customer Inventory

Prent Costa Rica is reducing its customers' inventory levels at their warehouses with an efficient inventory management system that goes from raw material to no-cost, weekly deliveries based on customer demand for the week.

"In an environment where customers are cost sensitive and trying to bring more process to their location's warehouse, space becomes critical," says Prent Costa Rica Plant Manager Juan Carlos Touma. "Having a trusted supplier like Prent that can manage their inventory and keep their safety stock for them has become really important."

Lowering inventories for customers can lead to significant cost savings. And, when you add 99% of on-time deliveries based on weekly consumption, we are talking about a just-in-time Kanban (scheduling system for lean manufacturing) system, says Touma.

Several Prent Costa Rica customers have reduced their safety stock of warehouse inventory from six weeks to one. This is only possible through a relationship of trust between customer and supplier, says Touma. Prent has become not only an extension of customers' warehouses, but also an ally of their production control department. Prent Costa Rica also has a tote program in place, with the following benefits to its customers:

- **Environment friendly:** PCR doesn't use skids, cartons or palletizing material. Totes go back and forth between customers and PCR, minimizing the environmental impact.
- **Warehouse space:** Totes don't need a racking system and can be placed where customers choose. They are designed to be stacked on top of each other to minimize warehouse space.
- **Visual aid:** Totes are easy to identify and can work as a Kanban card in order to identify how much material is left reducing both lead-time and transportation costs.

EMPLOYEE SERVICE AWARDS



Prent Janesville Supports Local Law Enforcement

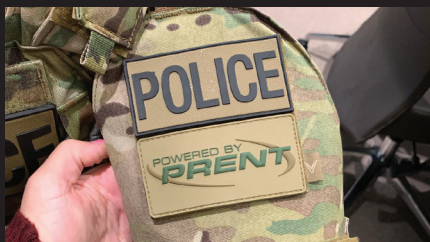
Prent recently sponsored 20 protective vests for the Janesville Police Department (JPD) Special Weapons and Tactics (SWAT) team. Each vest weighs from 40 to 60 pounds when loaded with all related gear and has a “Powered by Prent” shoulder patch.

“When our SWAT team takes action, one of the first items the suspect will see is the Prent logo,” says Janesville Police Chief David Moore.

Prent also donated a trailer for the JPD Mobile Field Force team to assist in crowd control.

“Our Mobile Field Force team requires a sizable amount of gear. The trailer allows the police department to store and transport the gear when an event occurs,” Moore said.

The police department’s Mobile Field Force team is scheduled to assist the Milwaukee Police Department at the 2020 Democratic National Convention. The Prent trailer will allow JPD officers to deploy at the event in an orderly and professional manner.



Pictured at top, left to right, are Sergeant Josh Norem, Chief David Moore, Rachel Andres, Joe Pregont, Sergeant Mark Ratzlaff, and Deputy Chief Terry Sheridan during JPD’s award presentation at Prent Janesville; Pictured above, left, is the “Powered by Prent” patch that appears on all JPD SWAT vests and, right, is the trailer that Prent donated to the JPD Mobile Field Force team.

35 YEAR ANNIVERSARY

Steve Watson Janesville

30 YEAR ANNIVERSARY

Ron Schiro Janesville

25 YEAR ANNIVERSARY

Scott Draves Janesville

Dawn Oren Janesville

Kim Schmeling Janesville

20 YEAR ANNIVERSARY

Fou Kiew Yoon Malaysia

15 YEAR ANNIVERSARY

Frank Che China

Chang Swee Hong Malaysia

Anfu Liao China

Yunxiao Liu China

Shahedon Bin Moin Malaysia

Wazulinda Binti Wacho Malaysia

10 YEAR ANNIVERSARY

Sarafin Bin Jaffar Malaysia

Muhammad Shawal

Bin Husin Malaysia

Maofira Binti Malik Malaysia

Dennis Messerli Janesville

Yesenia Rosas Puerto Rico

Guangxuan Shang China

Au Kee Song Malaysia

Linli Sun China

Zhiqiang Wu China

Liqin Yao China

5 YEAR ANNIVERSARY

Sarah Boettcher Janesville

Alexandrea Boozell Arizona

Aleni Burgos Puerto Rico

Tatiana Camacho Puerto Rico

Iulia Constantinescu Denmark

Khyam Bahadur Darlami Malaysia

Ram Bahadur Darlami Malaysia

Arjun Prasad Dhital Malaysia

Zhongyu Ding China

Katie Flores Janesville

Naresh Sah Halwai Malaysia

Nicol Hernandez Costa Rica

Upendra Humagai Malaysia

We'll See You at these 2020 Trade Shows

» **MD&M West**
Feb. 11-13, 2020
Anaheim, CA

» **HealthPack**
Mar. 10-12, 2020
Charlotte, NC

» **China Med**
Mar. 20-22, 2019
Beijing, China

» **CMEF**
Apr. 9-12, 2020
Shenzhen, China

» **MD&M East**
June 9-11, 2020
New York, NY

For a complete list
of trade shows,
visit prent.com.

Prent Denmark Welcomes New Sales Representatives



Sofie S. Sørensen
Jr. Account Manager



Nicolas Piepenstock
Jr. Account Manager

5 YEAR ANNIVERSARY *(continued)*

Leow Wei Jie	Malaysia
Tie Wee Kang	Malaysia
Sushil Lama	Malaysia
Liuyan Li	China
Jordan Littleton	Janesville
Qiuli Liu	China
Philip B. Madsen	Denmark
Pawan Pithakoti	
Thapa Magar	Malaysia
Irving Morales	Puerto Rico
Jocelyn Peng	China
Mohammad Annuar	
Bin Md Salleh	Malaysia
Arnaldo Sepulveda	Puerto Rico
Sikindra Singh	Malaysia
Dev Bahadur Thapa	Malaysia
Juanita Troche	Puerto Rico
Ng Shu Tyng	Malaysia
Irvin Velez	Puerto Rico
Wei Wang	China
Tracy Xiao	China
Xiaolan Xu	China
Haziayati Sima Binti	
Yusoff	Malaysia
Chaoyang Zang	China
Dawei Zhang	China



2225 Kennedy Road
Janesville, WI 53545

A FOND FAREWELL TO OUR RETIREES

Terry Erdman » Janesville Technician/Trainer

5/5/80 – 7/31/19 Terry says, “Thanks to all the people that went out of their way to help me through the years. Good luck to everyone.” His plans during retirement include making time to slow down and relax.

Marty Richardson » Janesville Sales Representative

8/6/86 – 12/31/19 (See inside for more details on Marty’s career at Prent.)

Charmane Holterman » Janesville Inspector/Packer

5/16/88 – 9/27/19

Maxine Crawford » Janesville Inspector/Packer

9/12/90 – 9/10/19 Maxine doesn’t have many specific plans for retirement, but she will enjoy being home with her husband and has an upcoming trip to Castle Rock, CO. She plans to stay busy volunteering to teach crafts at Janesville’s Senior Center. Maxine enjoyed her time at Prent and all the people she met along the way. She says it was a pleasure to work at Prent.

Terry Glick » Janesville Lead Tool Room

4/6/92 – 8/15/19 Terry’s plans for retirement include spending more time at his place up north, including fishing. He also is going to hop in his T-Bird and travel across country visiting places he hasn’t been to in a long time.

Jon Shoemaker » Janesville Lead Tool Room

4/20/92 – 9/6/19 Jon will be moving into a house that has been in his family for over 100 years near Black River Falls, Wisconsin. There, he has plans to become a better fisherman.

Dwayne Isely » Janesville Grinder

11/20/06 – 9/3/19 Dwayne is looking forward to spending more time with his family during retirement.

Prent Janesville Hosts Classic Car Show

Janesville employees enjoyed the opportunity to showcase their classic cars and hot rods at the Prent Classic Car Show on September 19. Employees displayed custom hot wheels for their colleagues to view on the Prent campus during the 1950s diner-themed cookout that celebrated no lost-time incidents during the month of August. *Pictured from left to right are Randy Zenke, Brian Ede, Perry Fischer, and Debbie and Don Beers.*

